



Invitation to Express Interest  
Supplier for Pitch View Studios & Temporary Platforms for  
UEFA EURO 2020™



1. Introduction.....	3
2. The Selection Process.....	3
3. Submissions of Expression of Interest.....	4
4. Required Information and Documentation.....	5
5. Legal Provisions.....	5
Appendix 1: Description of Services.....	7
Appendix 2: Statement of Undertaking.....	11

## 1. Introduction

UEFA EURO 2020™ will be held in twelve (12) host cities across Europe in June and July 2020. UEFA, together with any of its subsidiaries, wishes to select a company responsible for the provision of Pitch View Studios and temporary Platforms including, but not limited to, Tribune Presentation Platforms, Announce Platforms and Camera Platforms for eleven (11) of these host cities (excluding Baku) and as is further described in Appendix 1 (“Services”). For such purposes, UEFA intends to organise a tendering process (“Tender”).

## 2. The Selection Process

The process for the selection of a company(ies) responsible for the provision of the Services for UEFA EURO 2020™, as currently planned, is divided into two-phases:

- ✦ Phase 1 – Invitation to Express Interest: the initial, pre-Tender phase during which UEFA collects information regarding the candidate(s) based on which it evaluates eligibility of such candidate(s) to participate in Phase 2; and
- ✦ Phase 2 – The Tender: the Tender for the selected candidate(s) and/or any other entities invited by UEFA, during which UEFA will evaluate proposals and subsequently select and appoint a qualified company to provide the required services for UEFA EURO 2020™.

All participants in the Tender will receive the Invitation to Tender document (“ITT”), which will set forth all applicable terms and conditions for the Tender. To give each candidate(s) an overview of the timing and further proceedings, UEFA has put into place the following Tender process plan (which may be subject to change at any time, as deemed necessary by UEFA):

Candidate(s) receive invitation to express interest	05 November 2018
↓	
Deadline for candidate(s) to express interest	16 November 2018
↓	
Selected entity(ies) receive the ITT	21 November 2018
↓	
Deadline for Candidate(s) to submit offers	12 December 2018
↓	
Evaluation and selection of successful candidate	04 February 2019
↓	
Site visit for appointed supplier all venues	July - November 2019
↓	
Onsite delivery of the required services	As of May 2019

### 3. Submissions of Expression of Interest

In order to be considered eligible to participate in the Tender, interested candidate(s) shall respond to this ITEI by submitting the relevant information and documentation as set out below.

Candidate(s) shall submit to UEFA an official letter, on headed notepaper and in English (the "Letter") expressing their interest in participating in the Tender and requesting the ITT, no later than 16 November 2018. The Letter shall include the following supporting information:

- \* Full details of the return address and contact person for all matters in connection with this ITEI;
- \* All of the information/documents (in English) required in Section 4 below entitled "Required information and documentation"; and
- \* The "Statement of Undertaking" in the form provided in Appendix 1 below, duly signed by an authorised representative.

The Letter with all supporting information and documentation must be sent in hardcopy and/or email and by registered post to the following address by no later than **12:00 CEST on 16 November 2018:**

**UEFA Events SA**

**Venue Ops / Technical Services & Overlay**

**Route de Genève 46**

**1260 Nyon 2**

**Switzerland**

For general queries, please contact:

[Euro2020.TechTenders@uefa.ch](mailto:Euro2020.TechTenders@uefa.ch)

Incomplete submissions which do not include all of the above information and/or documentation will be immediately rejected by UEFA. Upon receipt of the Letter with all required supporting information and documentation, UEFA shall determine, at its sole discretion, if it requires further information/documentation or clarification from any or all of the candidate(s).

In such cases, UEFA reserves the right to contact the relevant candidate accordingly and to request that they provide such additional information/documentation.

## 4. Required Information and Documentation

Before selection of the candidate(s) that will participate in the Tender and receive the ITT, UEFA shall evaluate the eligibility of any candidate(s) based on the review of the following information and documentation (all documentation must be returned in English):

- \* Description of proven experience in provision of the Services;
- \* Annual reports or key accounting figures from the last three years;
- \* Proof of strong financial standing with up-to-date declarations from the inland revenue, national treasury department or other relevant governmental body;
- \* Evidence of sufficient resources and appropriate infrastructure to provide the services; and
- \* Provision of an organisational chart with key personnel (need to be English-speaking and adequately trained management personnel).

NOTE: During the Tender, UEFA reserves the right to request additional information/ documentation as deemed necessary including but not limited to any guarantees.

## 5. Legal Provisions

1. This ITEI does not constitute an invitation to make offers or an invitation to participate in the Tender, nor does it constitute the basis of any contract which may be concluded upon conclusion of the Tender.
2. Information collected through this Invitation to Express Interest will be used by UEFA solely for its analysis and will not be disclosed to the public.
3. UEFA reserves the right to reject any and all submissions of expression of interest, amend or supplement any rules set up herein as well to cancel part of or the entire selection process (and/or the Tender). If part of or the entire selection process is cancelled, it may be restarted at any time and any given interested candidate may or may not be invited to participate in the new selection process, at UEFA's absolute discretion.
4. UEFA has taken all reasonable care to ensure that any information provided by UEFA in relation to this ITEI, the Tender and/or the ITT is accurate in all material respects. However, any such information is provided solely by way of explanation of the services which UEFA intends to use, and neither UEFA nor any of its representatives, agents or employees make any representation or warranty or accept any responsibility for the accuracy or completeness of any such information. Nor shall they be liable for any loss or damage suffered by any applicants in reliance on such information or any subsequent communication made by UEFA.
5. The candidate agrees that:
  - a. it (and its officers, employees, agents and advisers) shall keep confidential the terms of this ITEI and any information relating to affairs or business of UEFA which comes into its possession in relation to this ITEI and/or the Tender;



- b. it shall not disclose confidential information (or any parts of it) to any third party without the prior written consent of UEFA, which may be given or withheld in its absolute discretion (save, where required by law);
  - c. it shall only be entitled to use confidential information for the purpose of the Tender; and
  - d. it shall not discuss the financial terms of the Tender with rival candidates.
6. Each candidate is responsible for all costs, expenses and liabilities incurred in the preparation of its Letter, any responses to requests for further information by UEFA and any negotiation with UEFA following receipt by UEFA of its Letter (whether or not an invitation to participate in the ITT is issued). UEFA shall bear no liability whatsoever in this respect.
7. Each candidate is strictly prohibited from making any form of public announcement or statement relating directly or indirectly to this ITEI, the Tender, UEFA, and/or any UEFA competition (whether it is invited to participate in the Tender or not) without the prior written consent of UEFA, which may be given or withheld in its absolute discretion.
8. The appointment of the company to provide the Services will be subject to such selected company and UEFA or any of its subsidiaries entering into a long-form agreement(s) provided by UEFA in due course, which shall contain the full terms and conditions of such appointment.
9. UEFA shall not be liable to any interested candidate for any costs or losses arising in connection the submission of information and documentation related to this Invitation to Express Interest.

## Appendix 1: Description of Services

### Pitch View Studios, Tribune Presentation Platforms, Announce Platforms, Camera Platforms

UEFA Technical Services and Overlay requires a supplier to provide Pitch View Studios and different Platform types for several purposes and target groups in connection with UEFA EURO 2020™. These structures will be located inside the stadium or in the close surrounding areas of each stadium, inside the outer security perimeter. The full scope is split in 11 (eleven) venues in 11 (eleven) Host Cities. The eleven (11) venues in this Tender are split into two clusters: Cluster 1 includes Amsterdam, Bilbao, Copenhagen, Dublin, Glasgow and London. Cluster 2 contains Bucharest, Budapest, Munich, Rome and St. Petersburg. The candidate(s) must indicate whether they wish to bid to provide the Services in Cluster 1, Cluster 2 or both Cluster 1 and Cluster 2. The candidate(s) must be able to demonstrate the ability to provide Services for all Host Countries in Cluster 1 and/or Cluster 2 (depending on which Cluster the candidate(s) intend to bid for). A “full service solution, turnkey ready” with high quality level is required to meet the expectations for each target group. Services should include planning, layouts, transport, set-up, dismantling and maintenance of the relevant structures.



Figure 1: Map of UEFA EURO 2020™ Host Cities (excluding Baku)



There are different requirements in terms of numbers for each venue. UEFA's estimated requirements (subject to further change) are set out in the overview table below. Setup for each venue is planned between 15 May 2020 and 31 May 2020. The start of the dismantling depends on the last Match in each venue and varies between 27 June 2020 and 12 July 2020. Dismantling must be completed latest 7 days after each last Match Day per venue.

## Overview Pitch View Studios and Platforms (preliminary)

EURO 2020 TECH Status - PVSs, TPPs, APs, Camera Platforms

	AMS	BIL	BUC	BUD*	COP	DUB
Pitch View Studio	2 Studios	2 Studios	2 Studios	2 Studios	2 Studios	
Tribune Presentation Platform	2 Platforms	2 Platforms	2 Platforms	2 Platforms		2 Platforms
Announce Platform	1 Platform (50cm, grey carpet)	1 Platform	1 Platform	1 Platform		1 Platform as extension of the existing position
Main Camera Platform	2 Platform as extension (2m left and right) of the MCP	2 Platform as extension (2m left and right) of the MCP	1 Platform as extension (5m on right side of existing MCP)			
Main Camera Platform Unilateral	1 Platform	2 Platforms			1 Platform	1 Platform
6m	2 Platforms	2 Platforms	2 Platforms	2 Platforms	2 Platforms	2 Platforms as extension of wheelchair position
16m				2 Platforms		
Players' camera				2 Platforms		
HB High Behind Goal (HBG) Left			1 Platform Access staircases on either side of platform required. Public handrail, very strong as a fall protection for staircase behind camera platform. Mounted in concrete with screws and dowels.	1 Platform	1 Platform (optional, not decided yet)	
Unilateral HBG Left	1 Platform	1 Platform		1 Platform	1 Platform	
Unilateral HBG Right	1 Platform			1 Platform	1 Platform	1 Platform to level with the 2nd row in order to create a temporary platform with handrail.
Reverse	HB Reverse			1 Platform	1 Platform and temporary staircases in row	
	Unilateral Reverse	1 Platform	2 Platforms		1 Platform	Player B & 1 Uni Reverse
	Team A+B		2 Platforms		1 Platform	Player A & 1 Uni Reverse
Spider Cam Operator		1 Platform				1 Platform behind or next to TPP
CCR						1 Pitch View Studio like construction
Indoor TV Studio					2 Studios outside, next to stadium reception. 5m x 5m 3m height or 4m x 5m 3m height	2 Studios 4x5m 3m height in warmup area inside
Media Platforms Press Conference	Headtable: 1 x 6m x 2m; height 40cm Camera Platforms: 2 x 8m x 1,5m; height 40cm and 80cm with access from both sides				Headtable: 1 x 6m x 2m; height 40cm Camera Platforms: 2 x 8m x 1,5m; height 40cm and 80cm with access from both sides	Headtable: 1 x 6m x 2m; height 50cm Camera Platforms: tba

Not existing - temporary structure needed

Existing - temporary extension/modification needed

\* Stadium has not yet been finished. Numbers only assumptions at the moment, subject to changes.

	GLA	LON	MUC	ROM	SPB
Pitch View Studio	2 Studios	6 Studios	2 Studios	4 Studios	
Tribune Presentation Platform	2 Platforms		2 Platforms	2 Platforms	2 Platforms
Announce Platform		3 Platforms or 1 Platform (tba)	2 Platforms	1 Platform	1 Platform
Main Camera Platform	Extension 2m on the left and 4m on the right, steps to be levelled		Extension over TV & Media tribune desks		Extend existing platform viewing pitch: 6,5m to the left
Main Camera Platform Unilateral	2 Platforms				
6m	2 Platforms	2 Platforms to extend wheelchair positions	2 Platforms	2 Platforms	2 Platforms
16m				2 Platforms	Lower existing platform to 0,50m
Players' camera					
HB High Behind Goal (HBG) Left					
Unilateral HBG Left	1 Platform		1 Platform		1 Platform
Unilateral HBG Right	1 Platform				Push existing one to front and lift by 10cm.
Reverse	HB Reverse			1 Platform behind existing Platform	3 Platforms
	Unilateral Reverse			1 Platform behind existing Platform	
	Team A+B		4 Platforms	1 Platform behind existing Platform	
Spider Cam Operator					
CCR					
Indoor TV Studio	2 Studios 5x5m 3m height or 4mx5m 3m height in warmup area inside				
Media Platforms Press Conference	Head table: 1 x 6m x 2m; height tba Camera Platforms: tba	Head table: 1 x 6m x 2 m; height 40cm; Camrea Platforms: 2 x 8m x 1,5m; height 40cm and 80cm	Camera Platforms: 1 x 14m x 1,5m; height 50cm		Head table: 1 x 6m x 2m; height 40cm , Camera Platforms: 2 x 8meters x 1,5m; heights 40cm and 80cm

Not existing - temporary structure need  
Existing - temporary extension/modification

\* Stadium has not yet been finished. Numbers on



## Appendix 2: Statement of Undertaking

Name of company: \_\_\_\_\_

Tax number: \_\_\_\_\_

Address: \_\_\_\_\_

Referred to hereinafter as the "Company", hereby expresses interest in participating in the Tender for the provision of Pitch View Studios and temporary Platforms including, but not limited to, Tribune Presentation Platforms, Announce Platforms and Camera Platforms for UEFA EURO 2020™ (the "Services") and requests the ITT from UEFA, and undertakes that:

1. No information provided nor representations made to UEFA are false, inaccurate or misleading;
2. None of the Company's representatives or employees shall make any form of public announcement or statement relating directly or indirectly to UEFA, the Invitation to Express Interest and/or the Tender to any media without the prior written approval of UEFA and that any non-compliance will lead to the penalty of being held responsible for any damages caused;
3. It (and its officers, employees, agents and advisers) shall keep confidential the terms of this ITEI and any information relating to affairs or business of UEFA which comes into its possession in relation to this ITEI and/or the Tender, it shall not disclose confidential information (or any parts of it) to any third party without the prior written consent of UEFA, which may be given or withheld in its absolute discretion (save, where required by law) and it shall only be entitled to use confidential information for the purpose of the Tender;
4. All intellectual property and commercial rights in relation to UEFA, UEFA EURO 2020™, this Invitation to Express Interest and/or the Tender belong exclusively to UEFA;
5. it is capable of and shall comply with all legal provisions contained in the ITEI or otherwise agreed in writing with UEFA;
6. UEFA shall not be held responsible for any costs, expenses and/or liabilities incurred in by the Company in the preparation and submission of the information and/or documentation in response to the Invitation to Express Interest and/or any responses to requests for further information by UEFA;
7. Any association with UEFA or UEFA EURO 2020™ in any manner whatsoever without UEFA's prior written approval is strictly prohibited;



8. UEFA shall not be required to invite the Company to participate in the Tender and reserves the right to organise any services related to the Tender itself or to re-open part of or the entire tendering process at a later stage;
9. This statement of undertaking and any related documentation shall be governed by and construed in accordance with the law of Switzerland. The place of jurisdiction shall be Nyon, Switzerland;

By submitting this Statement of Undertaking (where capitalised terms shall have the meaning as defined in the Invitation to Express Interest, unless otherwise defined herein), I/we confirm that I/we have read and understood the foregoing terms and conditions issued by UEFA regarding the process for selection of a candidate(s) to provide the Services, and agree that the Company that I/we duly represent is/are bound by such terms and conditions.

Signature: \_\_\_\_\_

Name and Title: \_\_\_\_\_ Date: \_\_\_\_\_

Place: \_\_\_\_\_ Official Stamp: \_\_\_\_\_



UEFA  
ROUTE DE GENÈVE 46  
CH-1260 NYON 2  
SWITZERLAND  
TELEPHONE: +41 848 00 27 27  
TELEFAX: +41 848 01 27 27  
[UEFA.com](http://UEFA.com) [UEFA.org](http://UEFA.org)

---

WE CARE ABOUT FOOTBALL